

## **Montgomery County**

## Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors 6/28/2017

Using the most recent IMPLAN data available (2015) adjusted for 2017, 19 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Montgomery County economy.<sup>1</sup>

These 19 sectors have a total direct output of approximately \$350.1 million and support 1,335.7 jobs in Montgomery County. Running the model for all 19 sectors simultaneously produces the following results:

Agriculture, Food, and Food Processing Sector Contribution to Overall Montgomery County Economy								
Impact Type <sup>2</sup>	Employment	% Employment	Total Value Added <sup>3</sup>	Total Value Added % of Gross Regional Product <sup>4</sup>	Output <sup>5</sup>	Output % of Gross Regional Product		
Direct Effect	1,335.7	6.64%	\$103,854,469	6.24%	\$350,139,973	21.05%		
Indirect Effect	297.2	1.48%	\$25,882,002	1.56%	\$55,304,328	3.32%		
Induced Effect	339.1	1.69%	\$20,755,817	1.25%	\$38,555,210	2.32%		
Total Effect	1,971.9	9.80%	\$150,492,288	9.05%	\$443,999,511	26.69%		

As shown in the above table, agriculture, food, and food processing sectors support **1,971.9 jobs**, or **9.80%** of the entire workforce in the county. These sectors provide a total economic contribution of approximately **\$444.0** million, roughly **26.69%** of the economy.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 19 agriculture, food, and food processing sectors is approximately \$150.5 million, or 9.05% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 9.05% of the total economy.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

<sup>1</sup> Article on building a contribution analysis in IMPLAN that avoids double counting: <a href="http://www.implan.com/index.php?option=com\_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70">http://www.implan.com/index.php?option=com\_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70</a>

<sup>2</sup> Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

<sup>3</sup> Value added = labor income + indirect business taxes + other property type income.

<sup>4</sup> GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

<sup>5</sup> Output = intermediate inputs + value added.

In the top ten agriculture, food, and food processing sectors by employment, the beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming sector is the top employer with **532.7 employees**. This table also shows the amount of jobs that are created by the agriculture industry in Montgomery County.

Top Ten Agriculture, Food, and Food Processing Sectors by Employment				
Sector	Total Employment	Total Output		
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	532.7	\$47,525,126		
Farm machinery and equipment manufacturing	210.2	\$135,110,440		
Animal production, except cattle and poultry and eggs	157.0	\$17,074,515		
All other crop farming	106.2	\$6,195,216		
Grain farming	86.5	\$24,643,990		
Dairy cattle and milk production	80.4	\$38,576,792		
Wholesale trade	72.3	\$15,069,535		
Landscape and horticultural services	47.1	\$3,066,293		
Limited-service restaurants	38.3	\$2,588,281		
Veterinary services	37.7	\$3,527,640		

The farm machinery and equipment manufacturing sector directly contributes approximately \$135.1 million to the Montgomery County economy. The table below also shows the amount of revenue that is generated in other industries by having a strong agriculture industry.

Top Ten Agriculture, Food, and Food Processing Sectors by Output				
Sector	Total Employment	Total Output		
Farm machinery and equipment manufacturing	210.2	\$135,110,440		
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	532.7	\$47,525,126		
Dairy cattle and milk production	80.4	\$38,576,792		
Flour milling	21.9	\$32,728,430		
Grain farming	86.5	\$24,643,990		
Nitrogenous fertilizer manufacturing	12.1	\$21,548,737		
Animal production, except cattle and poultry and eggs	157.0	\$17,074,515		
Wholesale trade	72.3	\$15,069,535		
Oilseed farming	17.1	\$14,467,385		
Owner-occupied dwellings	0.0	\$7,830,974		

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture, food, and food processing sector and the output they contributed to the Montgomery County economy.

All Agriculture, Food, and Food Processing Sectors				
Sector	Total Employment	Total Output		
Oilseed farming	17.1	\$14,467,384.34		
Grain farming	86.5	\$24,643,989.56		
Vegetable and melon farming	0.1	\$14,689.33		
Fruit farming	2.0	\$255,337.86		
Tree nut farming	0.1	\$31,660.17		
Greenhouse, nursery, and floriculture production	4.1	\$880,890.73		
All other crop farming	106.2	\$6,195,215.70		
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	532.7	\$47,525,123.60		
Dairy cattle and milk production	80.4	\$38,576,789.86		
Poultry and egg production	2.8	\$2,574,106.93		
Animal production, except cattle and poultry and eggs	157.0	\$17,074,514.39		
Commercial logging	1.3	\$68,179.81		
Flour milling	21.9	\$32,728,431.70		
Bread and bakery product, except frozen, manufacturing	15.4	\$1,709,087.49		
Frozen cakes and other pastries manufacturing	1.0	\$141,457.60		
Nitrogenous fertilizer manufacturing	12.1	\$21,548,736.57		
Farm machinery and equipment manufacturing	210.2	\$135,110,443.12		
Veterinary services	37.7	\$3,527,639.87		
Landscape and horticultural services	47.1	\$3,066,293.00		

All 105 counties in Kansas have an IMPLAN model and an agriculture, food, and food processing contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Montgomery County, the retail sector was omitted.